



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #14-0203 FOR SIGNAGE – PROVIDE AND/OR INSTALL

Bids for 'Signage - Provide and/or Install' were received from nine vendors on February 13, 2014. The bids of H&H Signs, Inc., Robson Corporation, and Signs Plus were the best low bids meeting the advertised specifications based on a sealed scenario. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. Funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 03/11/2014

Fiscal Impact:

Not to exceed
\$200,000.00

Recommended Motion: That the bids of H&H Signs, Inc., Robson Corporation, and Signs Plus, for 'Signage - Provide and/or Install' in an amount not to exceed \$200,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Berlin Sign Company, Inc.			Dorsett Signs, Inc.		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
ADA Compliant Signage, Exterior Grade							
1	Photopolymer, ADA compliant; sq. in.		sq. in.			sq. in.	
2	Fused & embedded, ADA compliant, acrylic; sq. in.		sq. in.			sq. in.	
Informational & Directional Signage, Exterior Grade							
3	Engraved, informational acrylic.		sq. in.			sq. in.	
4	Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, with UV clear laminate.		sq. in.		\$0.10	sq. in.	\$28.20
5	Printed back peel sticker; Sizes 24 sq. in (i.e., 4" x 6") to 40 sq. in (i.e., 4" x 10")		sq. in.		\$0.05	sq. in.	\$50.00
6	Printed back peel sticker; Sizes 41 sq. in (i.e., 4" x 12") to 10 sq. in (i.e., 10" x 10")		sq. in.		\$0.05	sq. in.	\$50.00
Pocket Signs/Clear Window: 1" window pocket for school generated insert, include one word program, for insert printing, interior use.							
7	Pocket signs, quantity of 1 - 99		each			each	
8	Pocket signs, quantity of 100 - 199		each			each	
9	Pocket signs, quantity of 200+		each			each	
Award Signs							
10	Acrylic award plaque; printed 1/8" on first surface panel, over second 1/16" backer/border plate, hanger wire.		sq. in.			sq. in.	
11	1/2" thick HDPE (High density polyethylene), 3ply/colors, routed recessed text, single sided, (i.e., similar to Poly-Rout®, maintenance free sign), exterior use.		sq. in.			sq. in.	
Wall Mounted Signs: non-reflective, custom text. Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, radius corners.							
12	Various custom text 12" x 12", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$14.40	each	\$28.80
13	Various custom text 12" x 18", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$21.60	each	\$30.00
14	Various custom text 18" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$43.20	each	\$50.00
15	Various custom text 24" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$57.60	each	\$57.60

REJECT
REJECT
REJECT

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		EBSCO Signs Group, LLC			Eco Construction & Maintenance Management		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
ADA Compliant Signage, Exterior Grade							
1	Photopolymer, ADA compliant; sq. in.		sq. in.		\$1.45	sq. in.	\$52.50
2	Fused & embedded, ADA compliant, acrylic; sq. in.		sq. in.		\$2.05	sq. in.	\$73.80
Informational & Directional Signage, Exterior Grade							
3	Engraved, informational acrylic.		sq. in.		\$0.70	sq. in.	\$25.00
4	Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, with UV clear laminate.		sq. in.		\$0.35	sq. in.	\$12.60
5	Printed back peel sticker; Sizes 24 sq. in (i.e., 4" x 6") to 40 sq. in (i.e., 4" x 10")		sq. in.		\$0.02	sq. in.	\$48.00 \$90.00
6	Printed back peel sticker; Sizes 41 sq. in (i.e., 4" x 12") to 10 sq. in (i.e., 10" x 10")		sq. in.		\$0.02	sq. in.	\$82.00 \$20.00
Pocket Signs/Clear Window: 1" window pocket for school generated insert, include one word program, for insert printing, interior use.							
7	Pocket signs, quantity of 1 - 99		each		\$5.10	each	\$5.10
8	Pocket signs, quantity of 100 - 199		each		\$4.90	each	\$4.90
9	Pocket signs, quantity of 200+		each		\$4.55	each	\$4.55
Award Signs							
10	Acrylic award plaque; printed 1/8" on first surface panel, over second 1/16" backer/border plate, hanger wire.		sq. in.		\$0.75	sq. in.	\$27.00
11	1/2" thick HDPE (High density polyethylene), 3ply/colors, routed recessed text, single sided, (i.e., similar to Poly-Rout®, maintenance free sign), exterior use.		sq. in.		\$0.60	sq. in.	\$21.60
Wall Mounted Signs: non-reflective, custom text. Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, radius corners.							
12	Various custom text 12" x 12", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$6.00	each	\$36.00
13	Various custom text 12" x 18", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$9.00	each	\$39.00
14	Various custom text 18" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$18.00	each	\$39.00
15	Various custom text 24" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each		\$24.00	each	\$45.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		H & H Signs, Inc.			Identity Management		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
ADA Compliant Signage, Exterior Grade							
1	Photopolymer, ADA compliant; sq. in.	\$1.60	sq. in.	\$24.00		sq. in.	
2	Fused & embedded, ADA compliant, acrylic; sq. in.	\$1.18	sq. in.	\$20.00		sq. in.	
Informational & Directional Signage, Exterior Grade							
3	Engraved, informational acrylic.	\$0.90	sq. in.	\$14.00		sq. in.	
4	Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$0.14	sq. in.	\$13.00		sq. in.	
5	Printed back peel sticker; Sizes 24 sq. in (i.e., 4" x 6") to 40 sq. in (i.e., 4" x 10")	\$0.12	sq. in.	\$3.00		sq. in.	
6	Printed back peel sticker; Sizes 41 sq. in (i.e., 4" x 12") to 10 sq. in (i.e., 10" x 10")	\$0.10	sq. in.	\$4.80		sq. in.	
Pocket Signs/Clear Window: 1" window pocket for school generated insert, include one word program, for insert printing, interior use.							
7	Pocket signs, quantity of 1 - 99	\$27.00*	each	\$27.00		each	
8	Pocket signs, quantity of 100 - 199	\$22.00*	each	\$22.00		each	
9	Pocket signs, quantity of 200+	\$15.00*	each	\$15.00		each	
Award Signs							
10	Acrylic award plaque; printed 1/8" on first surface panel, over second 1/16" backer/border plate, hanger wire.	\$0.65	sq. in.	\$39.00		sq. in.	
11	1/2" thick HDPE (High density polyethylene), 3ply/colors, routed recessed text, single sided, (i.e., similar to Poly-Rout®, maintenance free sign), exterior use.	\$0.30	sq. in.	\$20.00		sq. in.	
Wall Mounted Signs: non-reflective, custom text. Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, radius corners.							
12	Various custom text 12" x 12", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$18.00	each	\$18.00		each	
13	Various custom text 12" x 18", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$28.00	each	\$28.00		each	
14	Various custom text 18" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$48.00	each	\$48.00		each	
15	Various custom text 24" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$59.00	each	\$59.00		each	

REJECT
REJECT
REJECT

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Municipal Supply & Sign Company			Robson Corporation		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
ADA Compliant Signage, Exterior Grade							
1	Photopolymer, ADA compliant; sq. in.		sq. in.			sq. in.	
2	Fused & embedded, ADA compliant, acrylic; sq. in.		sq. in.			sq. in.	
Informational & Directional Signage, Exterior Grade							
3	Engraved, informational acrylic.		sq. in.			sq. in.	
4	Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, with UV clear laminate.		sq. in.			sq. in.	
5	Printed back peel sticker; Sizes 24 sq. in (i.e., 4" x 6") to 40 sq. in (i.e., 4" x 10")	\$0.08	sq. in.	\$1.95		sq. in.	
6	Printed back peel sticker; Sizes 41 sq. in (i.e., 4" x 12") to 10 sq. in (i.e., 10" x 10")	\$0.08	sq. in.	\$3.95		sq. in.	
Pocket Signs/Clear Window: 1" window pocket for school generated insert, include one word program, for insert printing, interior use.							
7	Pocket signs, quantity of 1 - 99		each			each	
8	Pocket signs, quantity of 100 - 199		each			each	
9	Pocket signs, quantity of 200+		each			each	
Award Signs							
10	Acrylic award plaque; printed 1/8" on first surface panel, over second 1/16" backer/border plate, hanger wire.		sq. in.			sq. in.	
11	1/2" thick HDPE (High density polyethylene), 3ply/colors, routed recessed text, single sided, (i.e., similar to Poly-Rout®, maintenance free sign), exterior use.		sq. in.			sq. in.	
Wall Mounted Signs: non-reflective, custom text. Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, radius corners.							
12	Various custom text 12" x 12", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$8.95	each	\$8.95		each	
13	Various custom text 12" x 18", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$13.50	each	\$13.50		each	
14	Various custom text 18" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$26.00	each	\$26.00		each	
15	Various custom text 24" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.	\$34.50	each	\$34.50		each	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Signs Plus		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost
ADA Compliant Signage, Exterior Grade				
1	Photopolymer, ADA compliant; sq. in.		sq. in.	
2	Fused & embedded, ADA compliant, acrylic; sq. in.		sq. in.	
Informational & Directional Signage, Exterior Grade				
3	Engraved, informational acrylic.		sq. in.	
4	Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, with UV clear laminate.		sq. in.	
5	Printed back peel sticker; Sizes 24 sq. in (i.e., 4" x 6") to 40 sq. in (i.e., 4" x 10")		sq. in.	
6	Printed back peel sticker; Sizes 41 sq. in (i.e., 4" x 12") to 10 sq. in (i.e., 10" x 10")		sq. in.	
Pocket Signs/Clear Window: 1" window pocket for school generated insert, include one word program, for insert printing, interior use.				
7	Pocket signs, quantity of 1 - 99		each	
8	Pocket signs, quantity of 100 - 199		each	
9	Pocket signs, quantity of 200+		each	
Award Signs				
10	Acrylic award plaque; printed 1/8" on first surface panel, over second 1/16" backer/border plate, hanger wire.		sq. in.	
11	1/2" thick HDPE (High density polyethylene), 3ply/colors, routed recessed text, single sided, (i.e., similar to Poly-Rout®, maintenance free sign), exterior use.		sq. in.	
Wall Mounted Signs: non-reflective, custom text. Printed with UV clear laminate on 3mil aluminum/PVC composite sign board, radius corners.				
12	Various custom text 12" x 12", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each	
13	Various custom text 12" x 18", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each	
14	Various custom text 18" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each	
15	Various custom text 24" x 24", printed on 3mil aluminum/PVC composite sign board, with UV clear laminate.		each	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

			Berlin Sign Company, Inc.			Dorsett Signs, Inc.		
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
Banners: sewn hems, no maximum number of grommets per banner, 13 oz, single sided, full color.								
16	Banners, per square foot.	REJECT		sq. ft.		\$7.00	sq. ft.	\$65.00
Miscellaneous/Labor								
The Contractor may be required to do custom art work. <u>If the Contractor shall require a "set-up" fee, this fee shall be a one (1) time charge for specialized or custom artwork only.</u> No charges for standard verbiage shall be permitted. This set-up fee shall include but not be limited to, silk screening, camera ready art work, and specialty signs. This set-up fee cannot be charged for standard ADA or regulatory signage. The Contractor shall keep this new set-up in inventory for future orders at no cost to the SBSC.								
17	One time art fee for each new order with NEW layout; not for re-orders of previous designs.			each		\$25.00	each	\$25.00
18	Labor/Installation; hourly rate for install of above signs and maintenance of signs.			hour		\$100.00	hour	\$100.00
LED signs, pedestal and monument to include labor for installation (electrical and concrete provided by others, not part of bid price). Provide double faced/single faced LED signage for sizes listed below or indicate dimension of sign. Please price signs as full color and/or shaded LED signs.			Provide full color price, dimension, & circle brand	Provide shaded price, dimension, & circle brand	Provide full color price, dimension, & circle brand	Provide shaded price, dimension, & circle brand		
19	Sign Option A	Approximately 13' 8" X 8' 4" or approved dimension.						
		Indicate sign dimension.	13' 10" X 95 11/16"			7' 6" X 13'		
		Type: double faced	\$31,556.00	\$25,753.00	\$32,877.00			
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec	Optec	Milliken Industries			
20	Sign Option B	Approximately 11' 10" X 8' 0" or approved dimension.						
		Indicate sign dimension.	12' 2 1/2" X 7' 11 3/16"			7' 6" X 12'		
		Type: double faced	\$22,779.00	\$20,871.00	\$24,316.00			
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec	Optec	Milliken Industries			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

			EBSCO Signs Group, LLC			Eco Construction & Maintenance Management		
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
Banners: sewn hems, no maximum number of grommets per banner, 13 oz, single sided, full color.								
16	Banners, per square foot. REJECT			sq. ft.		\$4.00	sq. ft.	\$75.00
Miscellaneous/Labor								
The Contractor may be required to do custom art work. <u>If the Contractor shall require a "set-up" fee, this fee shall be a one (1) time charge for specialized or custom artwork only.</u> No charges for standard verbiage shall be permitted. This set-up fee shall include but not be limited to, silk screening, camera ready art work, and specialty signs. This set-up fee cannot be charged for standard ADA or regulatory signage. The Contractor shall keep this new set-up in inventory for future orders at no cost to the SBSC.								
17	One time art fee for each new order with NEW layout; not for re-orders of previous designs.			each		\$180.00	each	\$180.00
18	Labor/Installation; hourly rate for install of above signs and maintenance of signs.			hour		\$45.00	hour	\$90.00
LED signs, pedestal and monument to include labor for installation (electrical and concrete provided by others, not part of bid price). Provide double faced/single faced LED signage for sizes listed below or indicate dimension of sign. Please price signs as full color and/or shaded LED signs.			Provide full color price, dimension, & circle brand		Provide shaded price, dimension, & circle brand	Provide full color price, dimension, & circle brand		Provide shaded price, dimension, & circle brand
19	Sign Option A	Approximately 13' 8" X 8' 4" or approved dimension.						
		Indicate sign dimension.	14' X 7' 10"		14' X 7' 10"	Same		Same
		Type: double faced	\$25,545.00		\$21,922.00	\$35,015.00		\$35,015.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Stewart/Daystar EXP			Optec		Optec
20	Sign Option B	Approximately 11' 10" X 8' 0" or approved dimension.						
		Indicate sign dimension.	12' 2" X 7' 10"		12' 2" X 7' 10"	Same		Same
		Type: double faced	\$19,559.00		\$17,202.00	\$27,515.00		\$27,515.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Stewart/Daystar EXP			Optec		Optec

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

			H & H Signs, Inc.			Identity Management		
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
Banners: sewn hems, no maximum number of grommets per banner, 13 oz, single sided, full color.								
16	Banners, per square foot.	REJECT		sq. ft.			sq. ft.	
Miscellaneous/Labor								
The Contractor may be required to do custom art work. <u>If the Contractor shall require a "set-up" fee, this fee shall be a one (1) time charge for specialized or custom artwork only.</u> No charges for standard verbiage shall be permitted. This set-up fee shall include but not be limited to, silk screening, camera ready art work, and specialty signs. This set-up fee cannot be charged for standard ADA or regulatory signage. The Contractor shall keep this new set-up in inventory for future orders at no cost to the SBSC.								
17	One time art fee for each new order with NEW layout; not for re-orders of previous designs.		\$35.00	each	\$15.00		each	
18	Labor/Installation; hourly rate for install of above signs and maintenance of signs.		\$60.00	hour	\$120.00		hour	
LED signs, pedestal and monument to include labor for installation (electrical and concrete provided by others, not part of bid price). Provide double faced/single faced LED signage for sizes listed below or indicate dimension of sign. Please price signs as full color and/or shaded LED signs.			Provide full color price, dimension, & circle brand		Provide shaded price, dimension, & circle brand	Provide full color price, dimension, & circle brand		Provide shaded price, dimension, & circle brand
19	Sign Option A	Approximately 13' 8" X 8' 4" or approved dimension.				Per drawings in specs		
		Indicate sign dimension.	13' 8" X 91"		13' 8" X 91"			
		Type: double faced	\$26,600.00		\$29,000.00		\$31,634.26 \$27,783.39	
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Milliken			Optec		Optec
20	Sign Option B	Approximately 11' 10" X 8' 0" or approved dimension.				Per drawings in specs		
		Indicate sign dimension.	11' 10" X 91"		11' 10" X 91"			
		Type: double faced	\$20,600.00		\$23,000.00		\$24,415.73 \$22,123.56	
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Milliken			Optec		Optec

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Municipal Supply & Sign Company			Robson Corporation		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
Banners: sewn hems, no maximum number of grommets per banner, 13 oz, single sided, full color.							
16	Banners, per square foot. REJECT	\$3.95	sq. ft.	\$39.00		sq. ft.	
Miscellaneous/Labor							
The Contractor may be required to do custom art work. <u>If the Contractor shall require a "set-up" fee, this fee shall be a one (1) time charge for specialized or custom artwork only.</u> No charges for standard verbiage shall be permitted. This set-up fee shall include but not be limited to, silk screening, camera ready art work, and specialty signs. This set-up fee cannot be charged for standard ADA or regulatory signage. The Contractor shall keep this new set-up in inventory for future orders at no cost to the SBSC.							
17	One time art fee for each new order with NEW layout; not for re-orders of previous designs.	\$15.00	each	per occurrence		each	
18	Labor/Installation; hourly rate for install of above signs and maintenance of signs.		hour			hour	
LED signs, pedestal and monument to include labor for installation (electrical and concrete provided by others, not part of bid price). Provide double faced/single faced LED signage for sizes listed below or indicate dimension of sign. Please price signs as full color and/or shaded LED signs.		Provide full color price, dimension, & circle brand		Provide shaded price, dimension, & circle brand	Provide full color price, dimension, & circle brand		Provide shaded price, dimension, & circle brand
19	Sign Option A	Approximately 13' 8" X 8' 4" or approved dimension.					
		Indicate sign dimension.				5' 10" X 8' 1" X 13' 10"	5' 10" X 8' 1" X 13' 10"
		Type: double faced				\$21,045.00	\$18,940.50
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.		Robson			
20	Sign Option B	Approximately 11' 10" X 8' 0" or approved dimension.					
		Indicate sign dimension.				4' X 8' 1" X 12'	4' X 8' 1" X 12'
		Type: double faced				\$17,667.00	\$15,901.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.		Robson			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Signs Plus			
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost
Banners: sewn hems, no maximum number of grommets per banner, 13 oz, single sided, full color.					
16	Banners, per square foot. REJECT			sq. ft.	
Miscellaneous/Labor					
The Contractor may be required to do custom art work. <u>If the Contractor shall require a "set-up" fee, this fee shall be a one (1) time charge for specialized or custom artwork only.</u> No charges for standard verbiage shall be permitted. This set-up fee shall include but not be limited to, silk screening, camera ready art work, and specialty signs. This set-up fee cannot be charged for standard ADA or regulatory signage. The Contractor shall keep this new set-up in inventory for future orders at no cost to the SBSC.					
17	One time art fee for each new order with NEW layout; not for re-orders of previous designs.			each	
18	Labor/Installation; hourly rate for install of above signs and maintenance of signs.			hour	
LED signs, pedestal and monument to include labor for installation (electrical and concrete provided by others, not part of bid price). Provide double faced/single faced LED signage for sizes listed below or indicate dimension of sign. Please price signs as full color and/or shaded LED signs.			Provide full color price, dimension, & circle brand	Provide shaded price, dimension, & circle brand	
19	Sign Option A	Approximately 13' 8" X 8' 4" or approved dimension.			
		Indicate sign dimension.	13' 9" X 8'		
		Type: double faced	\$25,907.00	\$21,800.00	
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec	Optec	
20	Sign Option B	Approximately 11' 10" X 8' 0" or approved dimension.			
		Indicate sign dimension.	11' 11" x 8'		
		Type: double faced	\$20,166.00	\$17,929.00	
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec	Optec	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Berlin Sign Company, Inc.			Dorsett Signs, Inc.			
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
21	Sign Option C	Approximately 9' 10" X 8' 0" or approved dimension.						
		Indicate sign dimension.	9' 4 3/16" X 7' 11 3/16"			7' 6" X 10'		
		Type: double faced	\$18,696.00		\$16,449.00	\$18,426.00		
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec		Optec	Milliken Industries		
22	Sign Option D	Approximately 5' 5" X 8' 0" or approved dimensions.						
		Indicate sign dimension.	5' 11 3/16" X 95 3/16"			7' 6" X 7' 5"		
		Monument, Type: double faced	\$18,153.00		\$15,978.00	\$18,426.00		
23	Monument	Monument, Type: single faced	\$15,820.00		\$13,290.00	\$16,826.00		
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec		Optec	Milliken Industries		
OPTIONAL VANDAL COVER								
24	Optional vandal cover for LED (square foot price)			\$85.00			\$22.00	
PARTS/MATERIALS & SERVICE (For service work above and beyond warranty and normal installation)								
25	Parts/materials are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of parts/materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized parts/materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials.			10%				
Labor				Price per hour			Price per hour	
26	Hourly rate for standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).			\$90.00			\$125.00	
27	Hourly rate for non-standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).			\$135.00			\$250.00	
28	Hourly labor rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).			\$90.00			\$125.00	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		EBSCO Signs Group, LLC			Eco Construction & Maintenance Management			
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
21	Sign Option C	Approximately 9' 10" X 8' 0" or approved dimension.						
		Indicate sign dimension.	10' 4" x 7' 10"		10' 4" x 7' 10"	Same		Same
		Type: double faced	\$16,115.00		\$15,628.00	\$20,515.00		\$20,515.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Stewart/Daystar EXP			Optec		Optec
22	Sign Option D	Approximately 5' 5" X 8' 0" or approved dimensions.						
		Indicate sign dimension.	5' 8" X 7' 10"		5' 8" X 7' 10"	Same		Same
		Monument, Type: double faced	\$16,357.00		\$14,975.00	\$17,605.00		\$17,605.00
23	Monument	Monument, Type: single faced	\$11,480.00		\$10,496.00	\$15,609.00		\$15,609.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Stewart/Daystar EXP			Optec		Optec
OPTIONAL VANDAL COVER								
24	Optional vandal cover for LED (square foot price)		\$28.00			\$31.50		
PARTS/MATERIALS & SERVICE (For service work above and beyond warranty and normal installation)								
25	Parts/materials are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of parts/materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized parts/materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials.		10%			8%		
Labor			Price per hour			Price per hour		
26	Hourly rate for standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		\$55.00			\$90.00		
27	Hourly rate for non-standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		\$75.00			\$110.00		
28	Hourly labor rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		\$75.00			\$78.50		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		H & H Signs, Inc.			Identity Management			
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
21	Sign Option C	Approximately 9' 10" X 8' 0" or approved dimension.				Per drawings in specs		
		Indicate sign dimension.	9' 10" X 91"		9' 10" X 91"			
		Type: double faced	\$15,800.00		\$17,500.00		\$17,437.28 \$16,685.24	
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Milliken			Optec		Optec
22	Sign Option D	Approximately 5' 5" X 8' 0" or approved dimensions.				Per drawings in specs		
		Indicate sign dimension.	5' 5" X 91"		5' 5" X 91"			
		Monument, Type: double faced	\$15,000.00		\$17,500.00		\$17,437.28 \$16,685.24	
23	Monument	Monument, Type: single faced	\$12,800.00		\$15,500.00		\$14,600.27 \$14,160.28	
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Milliken			Optec		Optec
OPTIONAL VANDAL COVER								
24	Optional vandal cover for LED (square foot price)		Not needed with Milliken style			\$89.37		
PARTS/MATERIALS & SERVICE (For service work above and beyond warranty and normal installation)								
25	Parts/materials are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of parts/materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized parts/materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials.		10%			10%		
Labor			Price per hour			Price per hour		
26	Hourly rate for standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		\$60.00			\$140.00		
27	Hourly rate for non-standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		\$90.00			\$210.00		
28	Hourly labor rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).		\$60.00			\$140.00		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Municipal Supply & Sign Company			Robson Corporation			
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
21	Sign Option C	Approximately 9' 10" X 8' 0" or approved dimension.						
		Indicate sign dimension.				4' X 8' 1" X 10'		4' X 8' 1" X 10'
		Type: double faced				\$12,727.00		\$11,455.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.				Robson		
22	Sign Option D	Approximately 5' 5" X 8' 0" or approved dimensions.						
		Indicate sign dimension.				* 4' X 8' 1" X 7' 5"		4' X 8' 1" X 7' 5"
		Monument, Type: double faced				\$11,850.00		\$10,665.00
23	Monument	Monument, Type: single faced				\$10,665.00		\$9,598.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.				Robson		
OPTIONAL VANDAL COVER								
24	Optional vandal cover for LED (square foot price)							\$25.00
PARTS/MATERIALS & SERVICE (For service work above and beyond warranty and normal installation)								
25	Parts/materials are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of parts/materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized parts/materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials.							10%
Labor			Price per hour			Price per hour		
26	Hourly rate for standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).							\$75.00
27	Hourly rate for non-standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).							\$125.00
28	Hourly labor rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).							\$75.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Signs Plus			
Item #	Sign Type/Description		Price	Unit	Minimum Sign Cost
21	Sign Option C	Approximately 9' 10" X 8' 0" or approved dimension.			
		Indicate sign dimension.	10' 1" X 8'		
		Type: double faced	\$13,959.00		\$12,889.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec		Optec
22	Sign Option D	Approximately 5' 5" X 8' 0" or approved dimensions.			
		Indicate sign dimension.	5' 7" X 8'		
		Monument, Type: double faced	\$13,973.00		\$12,903.00
23	Monument	Monument, Type: single faced	\$11,089.00		\$10,704.00
		Brand: (circle) Optec Watchfire Daktonics or indicate approved alternate in space provided to right.	Optec		Optec
OPTIONAL VANDAL COVER					
24	Optional vandal cover for LED (square foot price)				\$22.00
PARTS/MATERIALS & SERVICE (For service work above and beyond warranty and normal installation)					
25	Parts/materials are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of parts/materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized parts/materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials.				10%
Labor					
Price per hour					
26	Hourly rate for standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).				\$120.00
27	Hourly rate for non-standard working hours, above and beyond the normal installation that is included with the bid pricing. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).				\$160.00
28	Hourly labor rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).				\$120.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Berlin Sign Company, Inc.			Dorsett Signs, Inc.		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
29	Hourly labor rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).			\$135.00			\$250.00
RENTAL EQUIPMENT							
30	Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.			10%			10%
SUBCONTRACTED SERVICES							
31	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.			10%			10%
Notes							
Contact		Tram Pickett			Richard Dorsett		
Address		264 Bahama Street Venice, FL 34285			258 S. Grove Street Venice, FL 34285		
Phone		941-488-1314			941-484-4877		
Fax		941-485-8328			941-486-1704		
Federal ID#		592255615			200523990		
Email		tram@berlinsign.com			dorsettsigns@aol.com		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		EBSCO Signs Group, LLC			Eco Construction & Maintenance Management		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
29	Hourly labor rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).			\$100.00			\$98.50
RENTAL EQUIPMENT							
30	Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.			10%			8%
SUBCONTRACTED SERVICES							
31	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.			10%			8%
Notes							
Contact		Joseph E. Steier			Gary L. Hoenig, Sr.		
Address		2201 Cantu Court, Suite 215 Sarasota, FL 34232			39 Skyline Drive, Suite #1017 Lake Mary, FL 32746		
Phone		888-237-3928 x 140			407-478-3258		
Fax		800-485-4280			407-478-3276		
Federal ID#		205076284			200859596		
Email		jsteier@stewartsigns.com			info@ecogc.com		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		H & H Signs, Inc.			Identity Management		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
29	Hourly labor rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$90.00			\$210.00		
RENTAL EQUIPMENT							
30	Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.	10%			10%		
SUBCONTRACTED SERVICES							
31	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.	10%			10%		
Notes		Items 7-9 *Ask for sample, choice of color for header & footer					
Contact		John Hinshaw			Mark Brewer		
Address		426 E. Venice Avenue Venice, FL 34285			218 E. Dallas Road, Suite 100 Grapevine, TX 76051		
Phone		941-485-0556			817-912-0039 x 109		
Fax		941-484-8933			817-310-0798		
Federal ID#		65071069			202053945		
Email		john@hhsigns.com			mbrewer@identitybusiness.com		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Municipal Supply & Sign Company			Robson Corporation		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost	Price	Unit	Minimum Sign Cost
29	Hourly labor rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).				\$125.00		
RENTAL EQUIPMENT							
30	Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.				10%		
SUBCONTRACTED SERVICES							
31	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.				10%		
Notes					Item # 22 *Including base of 2'		
Contact		Leonard Ciarrocchi			Grant Vosburg		
Address		1095 5th Avenue N. Naples, FL 34102			2231 Whitfield Park Loop Sarasota, FL 34243		
Phone		800-329-5366 or 239-262-4639			(C)941-580-7737/(O)941-753-6935		
Fax		239-262-4645			941-756-8912		
Federal ID#		591721523			592655819		
Email		sales@municipalsigns.com			grantv@robsoncorp.com grantv6464@yahoo.com		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

		Signs Plus		
Item #	Sign Type/Description	Price	Unit	Minimum Sign Cost
29	Hourly labor rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$160.00		
RENTAL EQUIPMENT				
30	Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.	10%		
SUBCONTRACTED SERVICES				
31	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.	10%		
Notes		Reference #33414-11		
Contact		K.C. McCay		
Address		4242 McIntosh Lane Sarasota, FL 34232		
Phone		941-378-4262		
Fax		941-378-4062		
Federal ID#		650072532		
Email		kc@signsplus signs.com		
		Recorded by: Nikki Brock		
		Witnessed by: Joyce E. Haney		

THE SCHOOL BOARD OF SARASOTA COUNTY FLORIDA
JUSTIFICATION OTHER THAN LOW BIDDER

Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

Item #	Vendor	Description
1	Eco Construction & Maintenance Management	Awarded to H & H Signs, Inc., as overall low for category, Items 1-6.
3	Eco Construction & Maintenance Management	Awarded to H & H Signs, Inc., as overall low for category, Items 1-6.
4	Dorsett Signs, Inc.	Awarded to H & H Signs, Inc., as overall low for category, Items 1-6.
	Eco Construction & Maintenance Management	
5 & 6	Dorsett Signs, Inc.	Awarded to H & H Signs, Inc., as overall low for category, Items 1-6.
	Eco Construction & Maintenance Management	
	Municipal Supply & Sign Company	
7 - 9	Reject	Reject items 7, 8, and 9 for unclear specifications.
10	Eco Construction & Maintenance Management	Awarded to H & H Signs, Inc., as overall low for category, Items 10-15.
12 - 15	Dorsett Signs, Inc.	Awarded to H & H Signs, Inc., as overall low for category, Items 10-15.
	Eco Construction & Maintenance Management	
	Municipal Supply & Sign Company	
16	Reject	Reject item.
17	Dorsett Signs, Inc.	Awarded to H & H Signs, Inc., as overall low for category, Items 1-6 and 10-15.
	Municipal Supply & Sign Company	
18	Eco Construction & Maintenance Management	Awarded to H & H Signs, Inc., as overall low for category, Items 1-6 and 10-15.
19	Robson Corporation	Vendor was non-responsive to the requirement of providing specifications for shaded LED signs as per bid specifications. Awarded shaded LED signs to Signs Plus as overall low for category.
20	EBSCO Signs Group LLC	Awarded shaded LED signs to Signs Plus as overall low for category.
	Robson Corporation	Vendor was non-responsive to the requirement of providing specifications for shaded LED signs as per bid specifications. Awarded shaded LED signs to Signs Plus as overall low for category.
21	Robson Corporation	Vendor was non-responsive to the requirement of providing specifications for shaded LED signs as per bid specifications. Awarded shaded LED signs to Signs Plus as overall low for category.

THE SCHOOL BOARD OF SARASOTA COUNTY FLORIDA
JUSTIFICATION OTHER THAN LOW BIDDER

Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

Item #	Vendor	Description
22	Robson Corporation	Vendor was non-responsive to the requirement of providing specifications for shaded LED signs as per bid specifications. Awarded shaded LED signs to Signs Plus as overall low for category.
23	EBSCO Signs Group LLC	Awarded shaded LED signs to Signs Plus as overall low for category.
	Robson Corporation	Vendor was non-responsive to the requirement of providing specifications for shaded LED signs as per bid specifications. Awarded shaded LED signs to Signs Plus as overall low for category.
24	Dorsett Signs, Inc.	Awarded LED signs to Robson Corporation and Signs Plus as overall low for category.
25	Berlin Signs Company, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	EBSCO Signs Group LLC	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., LED signs to Robson Corporation and Signs Plus as overall low for category.
	Eco Construction & Maintenance Management Identity Management	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
26	Berlin Signs Company, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	EBSCO Signs Group LLC	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., LED signs to Robson Corporation and Signs Plus as overall low for category.
	Eco Construction & Maintenance Management	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.

THE SCHOOL BOARD OF SARASOTA COUNTY FLORIDA
JUSTIFICATION OTHER THAN LOW BIDDER

Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

Item #	Vendor	Description
27	Berlin Signs Company, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	EBSCO Signs Group LLC	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., LED signs to Robson Corporation and Signs Plus as overall low for category.
	Eco Construction & Maintenance Management	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
28	Berlin Signs Company, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	EBSCO Signs Group LLC	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	Eco Construction & Maintenance Management	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low.
29	Berlin Signs Company, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	EBSCO Signs Group LLC	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., LED signs to Robson Corporation and Signs Plus as overall low for category.
	Eco Construction & Maintenance Management	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
30	Berlin Signs Company, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	EBSCO Signs Group LLC	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., LED signs to Robson Corporation and Signs Plus as overall low for category.
	Eco Construction & Maintenance Management	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	Dorsett Signs, Inc.	
	Identity Management	

THE SCHOOL BOARD OF SARASOTA COUNTY FLORIDA
 JUSTIFICATION OTHER THAN LOW BIDDER

Signage - Provide and/or Install - Bid #14-0203

Opened February 13, 2014 at 2:00 p.m.

Item #	Vendor	Description
31	Berlin Signs Company, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	EBSCO Signs Group LLC	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., LED signs to Robson Corporation and Signs Plus as overall low for category.
	Eco Construction & Maintenance Management	
	Dorsett Signs, Inc.	Awarded Items 1-6 and 10-15 to H & H Signs, Inc., and LED signs to Robson Corporation and Signs Plus as overall low for category.
	Identity Management	